



RESOURCES
TO FORMULATE
YOUR FUTURE

PRODUCTS & SERVICES
 **ROSSOW**
GROUP

LINK TO INNOVATION SINCE 1955

More than a distributor, Rossow Group is a bridge between its suppliers and customers. We work to promote our partners' raw materials and provide support to our customers.

Established in 1955, we developed our skills through servicing a variety of industries. Today we provide speciality ingredients to targeted markets with the continuous aim of building long-term trusted relationships. Initially focused on the French markets, our family-run business has gradually expanded its activities into Europe. For over ten years we have also been present in North America, where we provide the same products and services.

Based on our business principles, human-to-human relationships are central to everything we do.

Our suppliers are partners with which we share the same standards of quality, loyalty, reliability and business ethics.

Over the years, our customers, both international groups and SME, have relied on us due to our ability to find exclusive suppliers and ingredients, as well as for our values: professionalism, responsiveness, diligence and respect for confidentiality.

Our curious and entrepreneurial spirit guide and enable us to meet and exceed our customers' expectations.

PRESENCE IN MANY EVOLVING MARKETS

Throughout our history we have been involved in various markets, in particular Cosmetics, Coatings, Plastics and Composites.

Our high adaptability makes it possible for us to develop desirable skills and expertise in fast-moving environments. We are always seeking to bring valuable and innovative contributions to our partners, whether they are new or have worked with us for decades.

THE STRENGTH OF CROSS-FERTILIZATION

Our extensive experience and curiosity in various industrial sectors gives us a central position in highly innovative environments. This enables us to build bridges between markets and helps to identify tomorrow's breakthrough applications.

This cross-fertilization is one of our strengths, which provides a unique advantage to our partners in terms of product promotion and access to new market segments.

This has cultivated the development of new partnerships and new opportunities.



STRONG SOCIAL AND ENVIRONMENTAL COMMITMENT

Certified ISO-9001 since 2002, the conformity to regulations as well as quality and safety of our products and services are top priority.

We strongly believe that aside from financial performance, our industry has an essential role to play in environmental awareness. We have been actively involved in the «Responsible Care» program since 2003 and are members of the «Ethical and Business Principles» Charter of the FECC (*European Association of Chemical Distributors*) since 2012.

KEY LINK BETWEEN SUPPLIERS & CUSTOMERS

At the interface of our suppliers' raw materials and our customers' projects, we are a discreet but supportive component in the emergence of future innovations.

Our long-term relationship with our suppliers is based on trust and transparency. Whether they provide a single product or a comprehensive range of ingredients, all are recognized for the quality and standards of their offerings.

We dedicate ourselves exclusively to a single supplier per product, and put each raw material through a rigorous selection process.

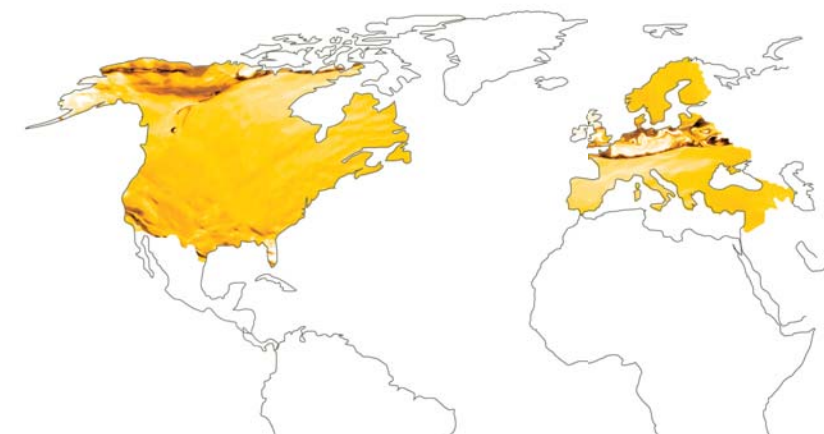
Our priority is to create a lasting relationship with our customers built on cooperation, trust and responsiveness. We support the technical and regulatory aspects of their developments while insuring reactive logistics at the most reasonable costs.

This is how we provide our customers access to branded high-quality products, with all the guarantees for an effective and long-lasting relationship.



GLOBAL PRESENCE, LOCAL AVAILABILITY

With our head office in France and locations in North America, **we are fully immersed in the markets we serve, thanks to our available and responsive teams of professionals that understand the realities and challenges of the industry.**



CUSTOMER-ORIENTED TEAMS

Our in-house teams of experts are highly synergetic. From the careful selection of suppliers, to the logistic support of customers, our teams collaborate to best serve our partners:

THE REGULATORY DEPARTMENT

■ secures products conformity to local and international regulations.

THE R&D DEPARTMENT

■ performs individual product characterization in order to secure in-depth knowledge and optimize their uses.

THE MARKETING DEPARTMENT

■ correlates product characterization to emerging trends to define creative and innovative ideas for our customers.

THE TECHNICAL SALES TEAM

■ understands customers' needs and provides optimal support in their developments.

THE SAMPLING DEPARTMENT

■ is organized to satisfy any requests with a short lead time.

THE LOGISTICS DEPARTMENT

■ offers quality services and communication to customers, focusing on reactivity and punctuality at reasonable costs.



Throughout our history, our goal has been to establish and maintain productive and long-term relationships with our customers as well as our suppliers. We are constantly focusing on ways to implement and consolidate synergies likely to improve quality, reliability and efficiency of our services.



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